

July 2010

# Outlook

The magazine of the Chemical Business Association



**Safe in our hands**

– New industry reports from CBA

## Welcome to CBA Outlook

In this Outlook Magazine, we feature our annual reports on the safety, health, and environmental performance of CBA member companies. I am pleased to tell you that both these reports, covering our distributor members and our logistics services companies, which are issued as a central element of our Responsible Care programme, show the industry is making significant advances in its safety, health, and environmental performance. In this issue, we also highlight the excellence of three CBA member companies – this year's winners of CBA's Responsible Care Awards.

We also focus on security issues surrounding chemicals and illicit drugs and the work of the Serious Organised Crime Agency (SOCA).

This issue of Outlook also reports on two further CBA lobbying successes. The Department for Transport's TRANSEC directorate has withdrawn proposals for a new syllabus and guidance for the delivery of dangerous goods security training. In addition, the European Chemicals Agency (ECHA) has responded positively to CBA's call for a moratorium on any further industry guidance ahead of the first REACH deadline on 30 November 2010.

I hope you enjoy reading this issue of Outlook.



Peter Newport  
CBA Director

# Outlook

Outlook is published by the  
Chemical Business Association  
Lyme Building  
Westmere Drive  
Crewe Business Park  
Crewe, Cheshire CW1 6ZD

Telephone: 01270 258200  
Facsimile: 01270 258444  
e-mail: [cba@chemical.org.uk](mailto:cba@chemical.org.uk)  
web site: [www.chemical.org.uk](http://www.chemical.org.uk)

Outlook is written by  
Christopher Hodkinson (+44 (0)1257 450666)  
and designed by  
Peter Bowes Design Limited  
(+44 (0)161 273 4932)

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01270 258200.

# New block exemption for distributors

The European Union has announced revised competition rules for manufacturers and distributors and granted them a block exemption from anti-trust provisions – provided neither have more than a 30% market share.

**The revised rules replace the existing Vertical Restraints Block Exemption Regulation which has been in force for ten years. The new provisions and guidelines apply to all products and services and aim to take account of the impact of on-line sales on cross-border commercial transactions.**

Manufacturers remain free to decide how to distribute their products. But to benefit from the block exemption, they cannot have a market share in excess of 30% and their distribution or supply agreements must not restrict competition, for example, by fixing the resale price or re-creating barriers to the European Union's single market.

**Manufacturers and distributors** cannot limit the quantities sold over the Internet or charge higher prices for products sold on-line.

By maintaining the 30% market share



EU Competition Commissioner Joaquin Almunia

threshold, the new provisions take account of the fact that the market power of some buyers may have a potentially negative effect on competition. Agreements between companies with market shares higher than 30% are not automatically illegal, but they must assess whether their agreements contain restrictive clauses and whether they can be justified.

Announcing the new provisions, the European Union's Competition Commissioner, Joaquin Almunia, maintained they reduced the regulatory burden on small and medium-sized enterprises and prevented them being excluded from the distribution market.

The new rules came into force in June 2010 and will be valid until 2022, with a one-year transitional phase. For full details, go to: <http://ec.europa.eu/competition/antitrust/legislation/vertical.html>

## Smart regulation

The European Union is being urged to adopt a 'smarter' approach to regulatory issues by the British, Danish, and Dutch governments.

The three governments have issued a joint report, 'Smart Regulation: A cleaner, fairer and more competitive EU' in which they show that a smarter approach to regulation will support growth and economic recovery whilst – at the same time – reducing burdens and costs for business.

The report contains four key proposals for smart regulation:

- Improved consultation with end users such as business and consumers;
- Make impact assessments the key element of EU proposals, not an afterthought;
- Oblige the Commission to publish an annual overview of the cumulative costs and benefits of European legislation;
- Ensure that the European Council, Parliament, and Commission use better regulation principles to highlight the impact of EU policy-making.

The tripartite report includes examples of better regulation from each of the member states and emphasises the possible savings available. It also makes the case for smarter regulation in terms of its ability to create the right environment for business and enterprise.



Outgoing Chairman, Francis Osborn, congratulates Neville Prior on his election as the new CBA Chairman.

# New Chairman to 'maximise CBA's effectiveness'

CBA's new Chairman, Neville Prior, outlines his objectives for his two-year term of office.



**First of all, I am pleased and honoured to have been elected as CBA**

**Chairman and I am determined that the next two years should be a period of progress and achievement for your Association."**

"Simply stated, I suppose my overall aim is to maximise CBA's effectiveness in three key areas – to represent the interests of all our businesses in Whitehall, Westminster, and Brussels; to increase the effectiveness of our European Association, FECC; and to grow the Association in terms of its scope and membership throughout the chemical supply chain."

"I have already set in train plans to improve CBA's dialogue with relevant MPs and MEPs. We already have excellent working relationships at official level with government departments and regulators. I believe we need to build on this to ensure that key legislators also understand the industry's priorities and its current issues – particularly in the context of

the costs and complexity of regulatory compliance."

"As you will see from the report on the FECC Congress later in this issue, our European Association now has a new and determined President and will, during the next few months, have a new Director General. This could be a new beginning for CBA as far as our European Association is concerned. I believe CBA's contribution in Europe has long been underestimated and undervalued. Through my position as a newly-elected board member of FECC, I hope we can soon begin to see progress from which the whole industry can benefit."

"Finally, I want to set CBA on a path towards continued growth – in terms of membership, the range and type of businesses it represents, and in the number of value-added services it provides."

"In every respect, CBA is open for business.



## NEW EXECUTIVE COMMITTEE

**Neville Prior** – Cornelius plc (Chairman)  
**Mike Smith** – Norkem Limited (Vice Chairman)  
**Francis Osborn** – ISW Group Limited (President)  
**Andrew Mitchell** – Tennants Distribution Limited (Treasurer)  
**Bill Bowker** – W H Bowker Limited (Council Member)  
**Paul Oliphant** – Multisol Group (Council Member)  
**Adam Wallis** – Alcohols Limited (Council Member)  
**Clare Waters** – Brenntag UK Limited (Council Member)  
 Secretary to and ex officio member of Executive Committee – **Peter Newport**, CBA Director

## ARE YOU INTERESTED IN JOINING CBA COUNCIL?

**CBA Council is the Association's governing body and meets four or five times a year. Membership is by invitation.**

The Council's main roles include approving CBA strategy, developing and approving the Association's policy on the key legislative and regulatory issues facing the industry, and approving CBA's annual budget as well as having general oversight over the Association's operations and finances.

At each Annual General Meeting, one third of CBA Council members retire by rotation – some offer themselves for re-election, some stand down to allow other representatives of member companies to serve on the Council.

A Working Party is currently examining the framework within which Council operates and the rules governing its composition and functions. It is expected to report later in the year.

CBA's new Chairman, Neville Prior, is keen to encourage senior people from member companies to serve on the Council.

"Personally, I feel it is an honour to serve on CBA Council. Not only is the work interesting, but it provides a sense of involvement in key industry developments. In addition, there is real fulfilment in being able to move the industry's main Association forward to further improve its contribution to all our businesses," he said.

"If you are interested in learning more about CBA Council, please contact either Peter Newport or myself at [peter.newport@chemical.org.uk](mailto:peter.newport@chemical.org.uk) or [chairman@chemical.org.uk](mailto:chairman@chemical.org.uk) and we will be pleased to answer any questions you may have," he added.

# CBA – 'Robust and constructive'

Highlights from Francis Osborn's speech as CBA Chairman to the Association's Annual Lunch.



**“Over the last two years, we have witnessed a series of unprecedented events. The Credit Crunch revealed financial institutions – managed by people that we all thought rarely took any risks at all – as actually being managed by high-rolling gamblers who spent their days speculating wildly in financial derivatives. It all ended badly. Because some of these banks were too big to fail – they had balance sheets bigger than the whole UK economy - a publicly-funded bail-out became inevitable.”**

“The outcome, as you all know, is that we all face a future living in the shadow of massive levels of public debt and repaying this debt will dominate economic policy for years to come. It will involve many difficult and painful decisions and it is still far from clear how the economic landscape will change in the medium term – but change it will.”

“At the business end of the economy – that’s the real economy, not the financial sector – we have watched this spectacular crash with growing disbelief. We had nothing to do with its causes, but we are certain to suffer its consequences.”

“The one good thing to emerge from the current situation may well be a greater appreciation of the role of the wealth creating sector of the economy – and the need for a more sustainable balance between the private and public sector.”

“Over the last year, despite what has been described as the worst recession in living memory, CBA succeeded in retaining its membership and stabilising its subscription income. This background, coupled with effective cost control has allowed your Association to declare a modest financial surplus for 2009.”

“This is a notable achievement as the CBA has continued to increase the range of services available to its members – particularly relating to legislative and regulatory compliance: issues which now account for the overwhelming majority of

technical enquiries handled by CBA’s technical team.”

“Over the last two years, I have focused my Chairmanship on increasing CBA’s influence on the domestic regulatory agenda. By improving its working relationship with the UK regulators, the CBA is able to concentrate on issues of immediate relevance to your businesses and work towards its strategic aim of minimising the cost of regulatory compliance for all its member companies.”

**“By helping to secure a competitive advantage for the customers we serve, we also secure the profitability and growth of our own companies.”**

“I’m glad to say that we have made real progress in this respect. In the words of a senior official of the Health & Safety Executive, he enjoys a ‘robust and constructive’ relationship with CBA. I don’t know about you, but I’m very happy for the Association to be described as ‘robust and constructive’ – in fact, it’s precisely why I pay my annual subscription.”

“I know we all perceive that most of the momentum in relation to new regulations comes primarily from Brussels, but we should not overlook the fact that successfully

influencing a UK Government Department can result in a strong position being ultimately conveyed to the European Union. During the last year, at least one key concession on REACH has arisen in precisely this way directly as a result of CBA’s actions.”

“This UK emphasis does not mean to say we have ignored our European Association – FECC – or have failed to engage with European regulatory issues. I am pleased to be able to tell you that CBA has been similarly ‘robust and constructive’ in the European context and will continue to work positively to improve FECC.”

“As an industry, we must clearly capitalise on our ability to innovate. In terms of the chemical supply chain, we can play a crucial role in helping our customers to innovate and develop a competitive advantage. By helping to secure a competitive advantage for the customers we serve, we also secure the profitability and growth of our own companies.”

“Over the years, time and again, the UK’s chemical distribution industry has demonstrated its flexibility, resilience and its capacity for innovation. I have every confidence that we can do so again and, as individual businesses and as a sector, we can continue to safely and effectively increase the efficiency of the UK’s chemical supply chain and the sustainable development of our companies.”

## THANK YOU TO OUR SPONSORS

CBA would like to thank the following companies for their sponsorship and

support in relation to the Annual Lunch.

- Brenntag UK Limited
- Coates Group
- IMCD UK Limited
- KPMG
- Multisol Limited

- Norkem Limited
- OAMPS Petrochemical Insurance and Risk Management
- Rase Distribution Limited
- Resource Chemical Limited
- Tennants Distribution Limited

# SPOTLIGHT ON EXCELLENCE

CBA presented its prestigious Responsible Care Awards at its Annual Lunch on 28 April 2010.

**The Awards recognise member companies' excellence in health, safety, and environmental management and their contribution to the evolution of Responsible Care. They were presented before an audience of more than one thousand industry representatives and their guests by CBA's guest speaker – writer, broadcaster, and comedian – Dr Phil Hammond.**

Announcing the Awards, CBA's Chairman, Francis Osborn, said, "Responsible Care is an evolutionary process and CBA is committed to its continuous development and improvement – as well as ensuring it remains the benchmark standard for the UK's chemical supply chain."

The winning companies emerged following a six-month judging process. Member companies meeting the eligibility criteria were invited to submit

an application for one of the Award categories. An independent Judging Panel assessed each company's application and prepared a short-list covering three Award categories which together reflected the span of CBA's membership: office-only businesses; companies with operating sites; and businesses providing logistics services.

This process resulted in a short list of seven companies which, in alphabetical order, were: Alcohols Limited; W H Bowker Limited; Coates Group; DHL Supply Chain; Tennants Limited; Zanos Limited; and Zenteum Limited. Before announcing the eventual winners, Francis Osborn congratulated all these member companies for reaching the final short-list.

## And the winners were:



Mary Hibbs and Phil Walter, Managing Director, Zenteum Limited, receive their Award from Dr Phil Hammond.

### Office Only – ZENTEUM LIMITED

The CBA Award for office-only companies was won by Cheshire-based Zenteum Limited for its promotion of Responsible Care at every level of its business – from the commitment of its senior managers to its focus on training, continuous improvements, supply chain communications, and community interaction.



Graham Arnold, DHL Supply Chain's General Manager HSEQ, receives the overall Responsible Care Award from Dr Phil Hammond

### Logistics Services – DHL SUPPLY CHAIN

The Award for Logistics Services was presented to the industrial division of DHL Supply Chain which also won the overall CBA Responsible Care Award. The company won the Award for its company-wide safety campaign which achieved a sea-change in safety performance and resulted in a consistent reduction in its accident and injury levels. DHL Supply Chain also undertook two SQAS assessments in 2009 one of which covered its top-tier COMAH site.



### Operational Site – ALCOHOLS LIMITED

The CBA Award for companies managing operational sites – which may manufacture, blend, or break from bulk – was won by Alcohols Limited. In addition to full compliance with Responsible Care, the company is also the holder of a series of international standards covering its quality processes, occupational health and safety, as well as its environmental management systems. Alcohols Limited has shown its commitment to local schools by its sponsorship of the 'Chemistry with Cabbage' educational initiative as well as its wider community involvement.

Pictured left: The Alcohols Responsible Care team with their Award held by Adam Wallis, Managing Director.



## CONSULTING DR HAMMOND

At the CBA Annual Lunch, members and their guests were entertained by a free consultation with broadcaster, writer, comedian, and part-time General Practitioner – Dr Phil Hammond. Phil Hammond has written and appeared in a number of comedy shows for BBC1 and BBC2. He is a regular on 'Have I Got News for You' and the 'News Quiz' on Radio 4. He has also written Private Eye's medical column 'Doing the Rounds' since 1992.

## BOOST FOR CHARITY

Member companies and their guests attending the Annual Lunch contributed a grand total of £5,491 to the charity Headway which gives help and support to people affected by brain injury. Headway operates through local networks throughout the UK and offers a wide range of services, including rehabilitation, support for carers, social re-integration, community outreach and respite care. Our photograph shows CBA Chairman, Neville Prior, presenting the Association's cheque to Jo Plant, Headway's Head of Fund Raising.



# CHEMICALS AND ILLICIT DRUGS

The Serious Organised Crime Agency (SOCA) specialises in the fight against organised crime. In this feature, SOCA reports on its key battleground against illicit drugs, focusing on the production of drug pre-cursor

## Current regulations target 23 scheduled chemicals which could be used as drug precursors.

These chemicals are split into three categories - depending on their desirability and degree of potential misuse by drug producers. For example pseudoephedrine is highly desirable for use in the production of methylamphetamine and amphetamine so it is strictly controlled as a Category 1 drug precursor chemical.

Sulphuric and hydrochloric acids, on the other hand, are used in large quantities for the production of heroin and cocaine, so as Category 3 chemicals there are restrictions imposed on their export in large quantities to countries where these drugs are commonly made.

In the UK, European Union regulations are implemented through The Controlled Drugs (Drug Precursor) Regulations (2008) which contains provisions covering the mandatory reporting of suspicious activity regarding the 23 scheduled chemicals. Regulatory responsibility is shared between the Home Office – managing licensing, registration, and import/export authorisations – the UK Border Agency, UK police forces and SOCA.

SOCA is the competent authority to which all chemical suspicious activity reports (CSAR's) should be addressed. The Chemical Control Team (CCT) within SOCA has responsibility for receiving, evaluating and disseminating information for further action to law enforcement agencies or other government departments.

The CCT has a dedicated section on the SOCA internet site which provides an overview of its role and indicators of what constitutes a suspicious order. The CCT also has a dedicated telephone number, fax and email address for receiving reports from industry. Although it is mandatory to report suspicious activity regarding scheduled drug precursor chemicals, the CCT also encourages industry to report – on a voluntary basis - any suspicious chemical activity and suspicious activity regarding laboratory and tablet press equipment.

## Dangerous environments

Illicit drug laboratories are inherently dangerous environments. They contain chemicals which are hazardous and may also contain unknown mixtures of chemicals, noxious gases, unsafe equipment and other slip, trip and electrical hazards. In response to this, the National Crime Squad (now subsumed into SOCA) formed an Illicit Laboratory Unit in 2004 to tackle particular health and safety issues identified within illicit synthetic drugs production sites.

The Unit operates on a call out basis, both to SOCA investigations and the wider law enforcement community. It has responded to a wide variety of incidents covering all types of synthetic drugs production, cocaine reconstitution and drugs-cutting environments.

In the UK, illicit drug laboratories usually produce synthetic drugs such as ecstasy, methylamphetamine and amphetamines or are involved in 'cutting' drugs, such as cocaine or heroin to increase their quantities and reduce their purity level.

In countries where illicit drug laboratories are commonplace, many come to light following an accidental fire or explosion. There are reported cases of law enforcement officers being contaminated by noxious gases and chemicals, sometimes to the cost of their own lives. There are also reported cases of children, living in drug

## Legal Background

Article 12 of the United Nation's (UN) Convention against Illicit Traffic in Narcotic Drugs and Psychotropic Substances (1988), known as the Vienna Convention, the UN 'take the measures they deem appropriate to prevent diversion of substances for the purpose of illicit manufacture of narcotic drugs or psychotropic substances'. The UN responded by introducing regulations which focused on 23 scheduled chemicals. The current regulations are EC 273/2004 and EC 111/2005.

production premises, being adversely affected by the chemical laden environments, or in some cases suffering abuse as a result of the affects of the producers own drug taking.

The individual CSARs can often be an indicator for law enforcement as to what drug is being produced or 'cut'.

For example, pseudoephedrine is used for methylamphetamine production, but another indicator would be an attempt to purchase iodine and red phosphorus as this is a well known combination of chemicals used in methylamphetamine production. Likewise, attempts to purchase large quantities of lignocaine or phenacetin may be indicative of cutting stimulant drugs such as cocaine (these chemicals are preferred as they mimic the stimulant affect of cocaine).

Many of the chemicals used in illicit drug production can also be used in the production of homemade explosives for terrorism purposes; the CCT works closely with the National Counter-Terrorism Security Office (NaCTSO) to ensure that in cases where there are potential crossovers all relevant departments are informed.

SOCA realises that it is industry that is best placed to spot and report potential diversions of these drug production chemicals and seeks to work in partnership to combat diversion into illicit drug production. It is only through such cooperation that not only can drug production be reduced, but also the toxic waste and potential fire, explosion and chemical contamination hazards to the surrounding communities.

To learn more, go to: <http://www.soca.gov.uk/orgCrime/chemicalControl.html>



## About SOCA

The Serious Organised Crime Agency (SOCA) was created in 2005 to combat organised crime – including Class A drugs, people smuggling and human trafficking, fraud, computer crime and money laundering. SOCA can have the support of police, customs, or immigration officers and, to fight crime, it works with law enforcement officials across the United Kingdom and throughout the world.

# New training proposals withdrawn after CBA opposition

**Plans to change dangerous goods security training have been withdrawn by the Department for Transport's transport security directorate (TRANSEC) following representations by CBA.**

TRANSEC had developed a new syllabus and guidance for the delivery of dangerous goods security training based on the one used for air transport.

In CBA's view, these proposals were an example of the civil service 'gold plating' regulations and were wholly unsuitable for training staff in the context of rail and particularly road transport.

CBA's Technical Manager, Doug Leech, said, "This was a classic example of officials believing that an approach for one business sector could simply be applied to another sector without any real consideration

of the differences between the two."

CBA's Logistics Committee undertook a detailed analysis of the proposals and submitted a line-by-line critique to TRANSEC and officials in the DfT.

"There were many problems with the detail of the proposals but, in broad terms, they were far too complex and bureaucratic for smaller firms to implement," said Doug Leech.

"We also believed the compliance costs involved would be entirely disproportionate and were surprised that TRANSEC had not put the proposals through a Regulatory Impact Assessment," he added.

As a result of CBA's analysis and representations, TRANSEC has gone back to the drawing board and has promised to publish more pragmatic, proportionate and sustainable proposals by autumn this year.

## About TRANSEC

TRANSEC is the DfT's Transport Security and Contingencies Directorate. Its aims are:

- To protect the travelling public primarily from acts of terrorism and to retain public confidence in transport security, whilst not imposing requirements that impact disproportionately on the travelling public or on the effectiveness and efficiency of industry operations; and,
- To co-ordinate the DfT's arrangements for responding to serious disruption of national life.

TRANSEC sits within the DfT but operates independently from its transport policy directorates.

## NEW PACKAGING WASTE CONSULTANCY

**CBA has launched a new consultancy to help members assess their liabilities and discharge their obligations under the packaging waste regulations.**

The Producer Responsibility Obligations (Packaging Waste) Regulations apply to many CBA member companies (see panel below). Obligated businesses using packaging are required to record the tonnage of packaging used, recovered, and recycled.



This data is submitted to the Environment Agency, either directly or through a compliance scheme, to establish a company's obligation under the scheme. This is discharged by Packaging Recovery Notes to the value of the relevant tonnage.

CBA's Michael Cooper (pictured left) said, "These regulations

continue to cause uncertainty among member companies. Some are unsure as to whether or not they are affected by the provisions, how to accurately assess their obligations under the regulations, and how to identify the most cost-effective compliance option."

Member companies who have changed their business operations over time, or who have changed their packaging sources from UK to non-UK sources, and not re-assessed their compliance, may find themselves in breach of the regulations. Failure to comply may result in prosecution and a significant fine for non-compliance.

CBA's confidential consultancy provides an on-site one-day appraisal and report by a CBA specialist covering all relevant aspects of the regulations – assessing your company's liability and how it can be most cost-effectively discharged.

The cost to CBA members for the one day assessment and report is £1,700 + VAT.

For further details, contact Claire Morris on 01270 258200 or e-mail [claire.morris@chemical.org.uk](mailto:claire.morris@chemical.org.uk)

## Are you in scope?

The Producer Responsibility Obligations (Packaging Waste) Regulations are likely to apply if:

- You handle more than 50 tonnes of packaging or packaging materials in a year. Packaging includes any products used to contain, protect, handle, deliver or present goods. When calculating packaging handled, you should include the

packaging owned by you that you fill, sell or import into the UK.

- Your annual turnover is more than £2 million. Groups of companies must consider the total packaging handled and its total turnover when considering the threshold tests.

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# Improving supply chain performance

Each year, CBA produces two reports on the health, safety and environmental performance of its member companies.

One covers the Association's distributor membership and the other covers its

logistics services members engaged in chemical road haulage, warehousing, and tank farm operations.

Both reports are based on data supplied by CBA's member companies and –

together – aim to provide a perspective on the health, safety and environmental performance of the UK's chemical supply chain.

To read both the Distributors Indices of

## CBA REPORTS SHARP FALL IN TRANSPORT INCIDENTS

**A new CBA report on chemical distributors reveals that its member companies continued to make significant improvements in their safety, health, and environmental performance in 2009.**

Transport incidents, a key measure of the chemical supply chain's performance, fell by 46% in 2009. On-site accidents declined by 19% and the year-on-year fall for Lost Time Accidents (LTAs) was 15% – giving the industry a LTA rate of 0.23 – the lowest recorded by CBA since its Responsible Care programme began in 1993.

Andy Beck, Chairman of CBA's Responsible Care Committee, said, "These are excellent results and clearly indicate that the industry's health, safety and environmental standards have continued to improve, despite continuing cost pressures and an unfavourable economic climate."

The CBA Report is based on returns from its 95 distributor member companies employing 3,861 people.

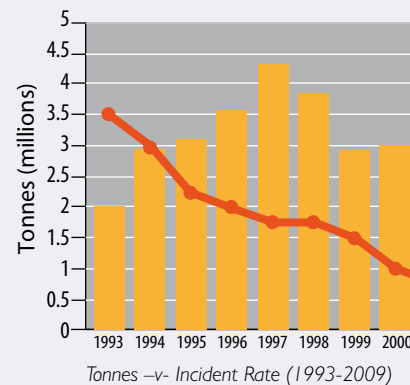
### Reportable Accidents

In 2009, member companies reported 17

accidents, a year-on-year fall of 19%, under the provisions of the Reporting of Injuries, Diseases and Dangerous Occurrences Regulations (RIDDOR). Two accidents resulted in serious injury (2008 – 3) and 15 were over three-day reportable accidents (2008 – 18). Accidents resulting from a manual handling process or a slip, trip or fall accounted for 29% of the total. Four accidents involved an exposure to harmful substances (2008 – 3).

### Transport Incidents

CBA's report combines RIDDOR data with transport incidents at which the emergency services attended. Incidents of this kind can include minor traffic accidents, mechanical breakdown or a simple puncture repair. In 2009, 8 incidents were reported (2008 – 15), a year-on-year fall of 46%. Member companies initiated nearly one million separate journeys to distribute 2.2 million tonnes of chemicals to UK customers being a 5% fall in tonnage due to economic conditions, this equates to 3.6 transport incidents for every million tonnes of product distributed by



CBA members in 2009 (2008 – 6.5), a reduction of 44% on the previous year.

### Waste

CBA collects data on the disposal routes used by member companies for the two main categories of waste. In terms of Special/Hazardous Waste, 72% was either reprocessed or disposed of with energy recovery; only 14% of the total went to landfill. Member companies generated 20% less Non-Special/Non-Hazardous Waste in 2009 with 34% going to landfill.

## LOGISTICS INDEX SHOWS IMPROVING PERFORMANCE

*Pictured right: Andy Beck, Chairman of CBA's Responsible Care Committee.*

**The Logistics Index, CBA's fourth annual report covering its member companies engaged in chemical road haulage, warehousing, and tank farm operations, shows an improving level of health, safety, and environmental performance.**

The Index is based on aggregated data supplied by 20 companies employing 2,614 people.

In 2009, these companies made nearly seven hundred thousand journeys to transport more than six million tonnes of chemicals.

Andy Beck, Chairman of CBA's Responsible Care Committee, said, "CBA's report shows a continuation of the improving trend in the health, safety and environmental standards we have seen over recent years."

### Reportable Accidents

The Logistics Index shows a significant fall in the number of accidents reportable under the Reporting of Injuries, Diseases and Dangerous Occurrences Regulations (RIDDOR). In 2009, logistics companies reported 22 accidents (2008 – 36), a year-on-year reduction of 38%.

Of these, five accidents resulted in serious injury (2008 – 2) and 17 were over three-day reportable accidents (2008 – 34). More than half of the accidents (54%) resulted from a manual handling process or a slip, trip or fall. One accident involved an exposure to harmful substances (2008 – 1).

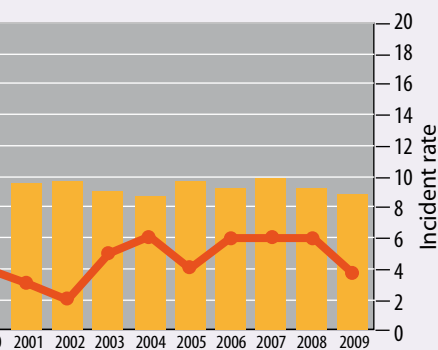
### Lost Time Accidents

The Lost Time Accident (LTA) rate decreased to 0.44 (2008 – 0.56), a year-on-year fall of more than 20%. The LTA rate is the ratio of RIDDOR reportable accidents to 100,000 man-hours – the assumed number of hours worked by one person during a lifetime.

### Transport Incidents

CBA logistics services members reported one transport incident in 2009. This figure combines RIDDOR reportable incidents with transport incidents at which the emergency services attended.

Performance and the Logistics Index Reports, go to [www.chemical.org.uk](http://www.chemical.org.uk) and click on Responsible Care (Measuring Progress).



## Enforcement

Only one conviction was recorded against CBA members in 2009 (2008 - 3). This arose from a prosecution by the Health & Safety Executive for an offence under the Health & Safety at Work Act.



## Enforcement

CBA Logistics Services companies reported 24 enforcement actions in 2009 (2008 - 14), including one conviction arising from a prosecution by the Health & Safety Executive (HSE) for an offence under the Health and Safety at Work Act. One HSE improvement notice was issued under the COMAH regulations. Of the 22 Prohibition Notices issued in 2009, 13 were in respect of infringements of a minor nature that did not delay the vehicles' journey and could be rectified later; nine required the infringement to be rectified immediately.

# Supply chain security – new CBA code

**CBA has published a new Code for its member companies designed to enhance the security of the chemical supply chain and guard against the potential threat of a terrorist attack. The new Code will form an integral part of the Association's Responsible Care programme.**

Launching the Code, CBA's Director Peter Newport said, "Many supply chain companies already undertake security risk assessments in compliance with legislation applying to the carriage of dangerous goods or the Control of Major Accident Hazards. The Security Code applies to all CBA member companies regardless of whether they already have a legal obligation to undertake security risk assessments."

"In addition, member companies will be required, as part of the Responsible Care programme, to report any potential or actual security incidents to CBA," he added.

The CBA Security Code involves a five-stage risk assessment: identifying potential security threats; identifying the nature of the vulnerability involved; implementing risk reduction measures; documenting the assessment; and subsequent monitoring and review.

In parallel with its Security Code, CBA has also issued voluntary Security Guidelines to establish best practice for the chemical supply chain.

"We have linked our new Guidelines to the Eight Guiding Principles of Responsible Care and are encouraging member companies to consider the measures suitable to their individual operations to reduce theft, enhance site security and help prevent terrorist incidents," said Peter Newport.

The Guidelines recommend that companies develop and implement a Security Policy backed by formal Security Procedures. These measures should be supplemented by information systems, documentation, training, and communications with stakeholders.

"The new Security Code and Guidelines provide a systematic approach to security issues which represent a series of prudent measures for all companies in the chemical supply chain to help to protect both themselves and their local communities against potential terrorist threats," said Peter Newport.

For the full text of the CBA's Security Code and Guidelines, go to [www.chemical.org.uk](http://www.chemical.org.uk)



## First TPV logo award

**The Coates Group has become the first CBA member company to be given permission to use the new Third Party Verified (TPV) logotype.**



The TPV logotype was issued earlier in the year by the International Council of Chemical Trade Associations (ICCTA) and is designed for companies whose Responsible Care programme has been the subject of independent assessment through the Safety Quality Assessment Scheme (SQAS) or the European Single Assessment Document (ESAD). Gerald Coates, Chairman of the Coates Group, said, "We are delighted to be the first logistics member of CBA to be able to use the new TPV logo. As a company, we are firm believers in the third party verification process which adds a further level of authority to Responsible Care and is an important and visible recognition of the standards maintained by the Coates Group."

# ECHA agrees moratorium after CBA pressure

**The European Chemicals Agency (ECHA) has declared a six-month moratorium on any further REACH guidance until after the first REACH deadline on 30 November 2010.**

This follows pressure from CBA on behalf of the chemical supply chain.

On 9 March, CBA wrote to ECHA's Executive Director, Geert Dancet, and issued a News Release which proposed that the Agency should declare 'a moratorium on any further changes to official guidance prior to any major regulatory deadline.'

CBA was concerned about the frequency with which ECHA guidance documents were being changed and about the logjam of ten proposed ECHA guidance documents which were scheduled to be issued before 30 November 2010.

"With member companies concentrating on the first REACH deadline, CBA believed that ECHA should allow industry to focus its attention on actual REACH compliance, rather than trying to keep pace with the large number of guidance documents," said Melvyn Whyte, Chairman, CBA REACH Task Force.

"It is pleasing to see that ECHA has now agreed that this is the sensible way forward," he added.



Melvyn Whyte

## The following ECHA guidance documents are now delayed until after 30 November 2010

### Guidance on Registration

- Amendment of Annex V guidance (Genetically Modified Organisms)
- Amendment of Guidance on monomers and polymers
- Guidance on intermediates (clarification of the concept of strictly controlled conditions)

### Guidance on Information Requirements & Chemical Safety Assessment

- Scope of exposure assessment
- Exposure based adaptation and strictly controlled conditions
- Exposure scenarios for waste life cycle stage
- Derivation of DNELs/DMELs from human data

### Guidance on Substances in Articles

### Guidance on Safety Data Sheets

### Guidance on the CLP Regulation – application of the CLP criteria (labelling)

## REACH penalties fail to give level playing field

**A survey of proposed REACH penalties has shown a wide disparity in the penalties likely to be imposed by European Union member states.**

The most common form of sanction – fines – appear generally to be in the range €50,000 to €1 million. However, in Latvia and Lithuania, the maximum is only €5,000; whereas in Belgium, the maximum is €55 million. Denmark, Finland, Iceland and Norway do not set the size of fines in their domestic legislation.

The UK tops all other member states by having unlimited fines for breaches of REACH legislation.

However, the Health & Safety Executive – the UK's Competent Authority for REACH – whilst accepting that this accurately represents the situation in the UK, has expressed concern that this finding

fails to appreciate that the REACH enforcement system is still evolving and that the HSE's primary role is an educational one and it aims to ensure serious REACH offences do not occur.

Whilst this survey, by consultants Milieu, only presents a partial picture of the enforcement regimes, because it does not examine how penalties are implemented in practice, it does confirm that most REACH provisions are subject to penalties in national law.

The European Union's Environment Directorate says that REACH penalties have to be 'effective, proportionate and dissuasive' and that member states should take all measures necessary to ensure that they are implemented. It adds that it will 'continue to monitor closely the enforcement of REACH in member states'.

## CBA in the media

The major environmental journal: The ENDS Report, reflected CBA's views on REACH implementation in its May issue.

## NEWS IN BRIEF

### ● Coalition targets animal testing

Animal testing has been targeted by the Conservative- Liberal Democrat coalition government. In its document outlining its programme for the next five years, the government has promised to ban animal testing on household products – such as detergents, washing-up liquids, and floor polish – as well as reducing use of testing in scientific research. The British Union for the Abolition of Vivisection said that the UK ban would be the first complete prohibition of animal testing in relation to household products in the European Union.

### ● Guide on animal testing

The European Chemicals Agency (ECHA) will shortly publish guidance on how to avoid animal testing. ECHA says it will highlight practical examples in the REACH annexes where alternatives to animal testing will be accepted. This guidance is expected to make clear precisely what alternatives to animal testing ECHA would accept. ECHA Executive Director, Geert Dancet, said that registrants would get a 'second chance' to include alternative test proposals in their dossiers if they had failed to include them in their initial submission.

### ● Total registrations still uncertain

The European Chemicals Agency (ECHA) is still guessing at the number of registrations it will receive by the 30 November 2010 deadline though it is admitting that its estimate of 25,000 registrations 'could be conservative'. In relation to REACH dossiers, ECHA says it is confident that its latest forecast of 5,000 to be submitted by 30 November 2010 will turn out to be accurate. However, as of 20 May, ECHA said it had begun evaluating 72 registration dossiers; of which, 11 had complied with REACH requirements. Of the remainder, 25 were the subject of formal or informal ECHA requests for additional information, and the remainder were still being reviewed. On this experience, according to ECHA, the main dossier shortcomings related to substance identity issues, data waiving and its justification, classification and labelling, and risk management measures.

**“Cefic and CBA are unsure of the eventual impacts of the registration process on their sectors. Firms are not going to admit to customers that they plan to drop particular chemicals come December, says the CBA’s Peter Newport.”**

“But several of his members are worried that they will have to stop using some substances because suppliers have told them that their type of use will not be covered by an exposure scenario in the registration dossier.”

“The lack of information on listed uses, or even whether substances will

be registered as intermediates, in the expected registration list published by ECHA (the European Chemicals Agency), makes it next to useless for downstream users, says Mr Newport. It could even lull some into a false sense of security.”

“The CBA is unusual in its outspoken criticism of ECHA and the REACH process. Mr Newport believes this is because national trade association’s voices become diluted as they are translated through their European umbrella organisations, with dissenting views frozen out of the debate.”

## REACH ROUND-UP

### New guidance on data-sharing disputes

The European Chemicals Agency (ECHA) has published new on-line guidance on data sharing disputes. In addition to providing information and assistance to companies that find themselves in disputes, the new guidance also clarifies how to approach ECHA in these circumstances.

ECHA emphasises that data sharing is one of the core principles of REACH and helps to increase the efficiency of the registration system, reduce costs, and avoid unnecessary animal testing. ECHA has previously issued guidance on how data sharing should work.

The registrant has the responsibility for data sharing, but REACH provides a remedy where companies fail to reach an agreement. ECHA is keen to try to ensure equal treatment for both parties. When ECHA is informed about disputes, it will be looking at the efforts that have been made by companies to share their information in a fair, transparent and non-discriminatory way.

For ECHA’s guidance on data sharing, go to: [http://echa.europa.eu/datasharing\\_en.asp](http://echa.europa.eu/datasharing_en.asp)

### Asset sales u-turn

ECHA has reversed its policy on asset sales. Transfers of this kind can now be treated as a change of legal personality. Companies undergoing a merger (or demerger) are now able to transfer their (pre) registrations from one legal entity to another through REACH-IT.

Pre-registrations and registrations can also be transferred from one legal entity to another following an asset sale as long as the company provides evidence of the transfer. Only Representative changes can be updated in the same way.

ECHA has also issued a practical guide to this procedure. Registrants should use the new version of REACH-IT to advise ECHA of any change of their legal entity - even if the information has already been provided informally. National help-desks will also be able to provide guidance.

For further advice:

Changes of legal entities:

[http://echa.europa.eu/doc/publications/practical\\_guides/pg\\_legal\\_entity\\_change\\_no8.pdf](http://echa.europa.eu/doc/publications/practical_guides/pg_legal_entity_change_no8.pdf)

REACH-IT - Legal Entity Change

[http://echa.europa.eu/doc/reachit/industry\\_user\\_manual/legal\\_entity\\_change.pdf](http://echa.europa.eu/doc/reachit/industry_user_manual/legal_entity_change.pdf)

To contact a national helpdesk: [http://echa.europa.eu/help/nationalhelp\\_contact\\_en.asp](http://echa.europa.eu/help/nationalhelp_contact_en.asp)

### New assessment and reporting tool

ECHA has made available a new tool – Chesar – to help companies to prepare their Chemical Safety Assessments (CSA) and Chemical Safety Reports (CSR) for substances manufactured or imported into the European Union in volumes above 10 tonnes per year.

Until now companies have been able to submit registrations with a CSR which had been generated manually. Chesar now provides industry with an IT tool to produce the full CSA more efficiently and effectively. ECHA maintains that this new tool will particularly help to structure the information for the exposure scenarios. Using its data-exchange facility, Chesar allows the re-use of all or part of assessments already carried out.

Member companies are, however, advised to test Chesar’s functionality before committing finally to its use. At this stage, the Chesar application has only been tested within ECHA rather than in a ‘live’ situation.

For further information on Chesar:

- Website for download and user manuals: <http://chesar.echa.europa.eu/>
- Web form for feedback: [http://echa.europa.eu/about/contact-form\\_en.asp](http://echa.europa.eu/about/contact-form_en.asp)
- Guidance on Information Requirements and Chemical Safety Reports: [http://guidance.echa.europa.eu/docs/guidance\\_document/information\\_requirements\\_en.htm?time=1272455599](http://guidance.echa.europa.eu/docs/guidance_document/information_requirements_en.htm?time=1272455599)

### On-time submission of lead dossiers

New recommendations have been made to help Lead Registrants ensure that Lead Dossiers are submitted in time. These recommendations have been made by the Directors’ Contact Group (DCG) – consisting of ECHA, the European Commission and six industry associations (CEFIC, Eurométaux, REACH Alliance, Concaawe, FECC and UEAPME) – which advises lead registrants to:

- Tell all SIEF members the date at which they intend to submit the Lead dossier.
- Set a cut-off date on which they will freeze the dossier for all SIEF members – after this point there can be no further actions in relation to a wide range of issues, from accepting previously dormant members to discussing the sameness of substance; and from sharing existing data to agreeing the classification and labelling of the substance.

The DCG recommends that Lead Registrants set the cut off date for any of these activities at around two months before the planned submission date.

- Substance Information Exchange Forum (SIEF): [http://echa.europa.eu/sief\\_en.as](http://echa.europa.eu/sief_en.as)

### List of 2010 REACH registrations

A full list of the substances which will be registered by the 2010 REACH deadline has been published by ECHA. Downstream users can now check whether the critical chemical substances that they need are going to be registered in time. If a substance should be registered in 2010 and it fails to meet the deadline, it will be illegal to manufacture or sell it within the European Union after 30 November 2010. The ECHA website provides information on what to do next if a substance that should be registered in 2010 is not on the list. ECHA will continue to update the list ahead of the 2010 deadline. Substances subject to the 2010 registration deadline are those manufactured and imported in the largest quantities (more than 1000 tonnes per annum) and those which are potentially the most hazardous to the environment (more than 100 tonnes) or to human beings (above 1 tonne).

- 2010 Registrations list: [http://echa.europa.eu/chem\\_data/list\\_registration\\_2010\\_en.asp](http://echa.europa.eu/chem_data/list_registration_2010_en.asp)

# DRIVING AT WORK AND MANAGING THE RISK

**The significance of the risks involved in driving at work is frequently underestimated and is not prioritised as highly as it should be by many organisations.**

According to figures produced by the Royal Society for the Prevention of Accidents (RoSPA) and the Department for Transport, 25% of all road accidents are work related. Further, 26% of all road fatalities are also work related. During the period 1992-2001, overall road fatalities fell, during the same period as work-related road fatalities increased.

One in three company car drivers will be involved in a collision during the course of a year with the same drivers being 30-50% more likely to have a road traffic collision (these figures are provided by the Transport Research Laboratory).

The issues in relation to driving at work are therefore significant and require thought by those organisations whose employees drive as part of their working day.

A number of areas have been identified as having a particular impact in relation to work-related driving incidents. These include;

- driving whilst fatigued;
- using mobile telephones;
- eating or drinking whilst at the wheel, and;
- driving whilst under time pressure to attend meetings.

There are a number of factors needing to be considered by any organisation to minimise the risks in relation to work-related driving. These include training, fatigue, pressure, and incident management.



Andrew Sanderson, a specialist road transport lawyer at Hammonds LLP, outlines some of the risk factors involved in driving at work.

Andrew Sanderson

Where an employee is involved in a work-related driving incident, there is a significant cost that will be incurred by the organisation. These costs will include vehicle loss, staff loss, and third party claims. However, if there is a fatality there is also the possibility of an investigation by the Health and Safety Executive or alternatively a prosecution under the Corporate Manslaughter and Corporate Homicide Act, both possibilities greatly increase the level of exposure and cost to the company involved.

The duties owed by an employer to an employee are the same in relation to driving activities as if that employee were based on a building site, or in an office. This is a point that is often forgotten, 'out of sight out of mind'.

There are five main areas that need to be considered in relation to work-related road safety;

- having a suitable and effective driving policy;
- responsibility;
- organisation and structure;
- systems, and;
- monitoring and review.

It is essential that driving is covered within the organisation's health and safety policy or alternatively that there is a stand-alone

driving policy covering both commercial and non-commercial vehicles.

Directors and senior managers need to set an example to employees throughout the organisation and demonstrate a top level commitment to work-related driving. Any policy needs to be integrated with tailored guidance and training provided to ensure that compliance can be achieved. It is also necessary to ensure that the employees report and document work-related road incidents.

Risk assessments in relation to driving at work activities should examine potential hazards as well as deciding who may be at harm – the driver, employee, passenger and other road users.

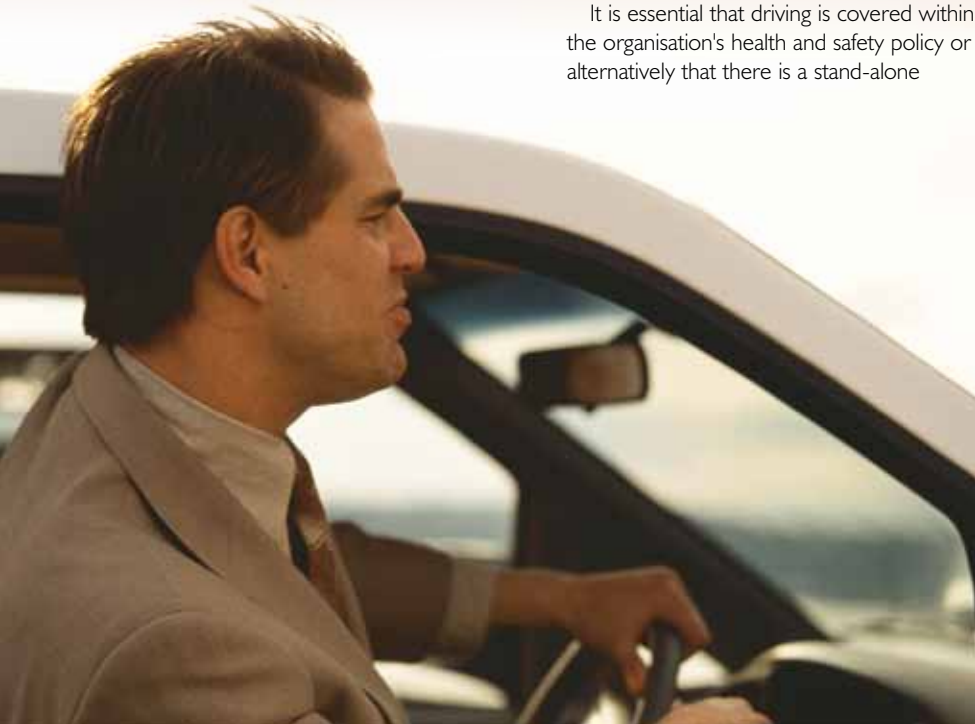
In terms of evaluating driver risk, these will cover three main areas:-

- The driver (competency, training, fitness and health);
- The vehicle (suitability, condition, safety equipment, safety critical information, economic considerations); and
- The journey (routes, scheduling, time, distance and weather conditions).

With an effective transport policy, this could have a benefit to the organisation as well as the employees, including reduced costs through reduction of incidents, better decision making in terms of risk reduction, reduced stress on employees, reduction in loss of work time and less risk of scrutiny and enforcement.

Although work-related driving has been, in some instances, considered separate to the daily work function of employees, it is important that organisations adopt a policy of inclusiveness and ensure that their employees are adequately covered and trained whilst engaged in work-related activities.

Should you wish to discuss this article further, please contact Andrew Sanderson, Associate and specialist Road Transport Lawyer at Hammonds LLP. Andrew can be contacted on 0207 655 1060 or by e-mail at [andrew.sanderson@hammonds.com](mailto:andrew.sanderson@hammonds.com)





John Baker, Global Editor – Custom Publishing, ICIS Chemical Business, reports on a key debate at FECC's Annual Congress, which took place in Barcelona, 31 May – 2 June.

**In today's challenging economic climate, should chemical distributors be thinking more about consolidation and focus, or should they continue to push for greater scale? But then, is there a limit to size arising from the associated complexity?**

And complexity there certainly is! Spain's leading distributor Quimidroga is active across 15 end market sectors and operates no fewer than 23 business units. It supplies 7,000 products to its 6,700 customers, achieving sales of 400,000 tonnes each year, giving it a turnover of euro 500m.

Or take the pan-European distributor Azelis. It handles 30,000 products, with an aggregate volume of 1.3m tonnes/year, and boasts 40,000 customers. The complexity is reflected in its matrix structure that sees the company organised across eight application driven markets and seven geographical units in Europe.

Still not convinced? Consider Germany's Ter Group, with sales from specialty chemicals and polymers of euro 400m from 7,000 products. It operates with eight product line business units coordinating activities across almost all countries in Western and Eastern Europe.

And all the time, there is a need to remain close to suppliers and customers and, especially with specialty distribution, to provide extensive technical support and product development. Leading players will even be attempting to create further value by differentiating their service offerings to individual customers.

Modern IT systems make the management of such complexity feasible but there have to be sophisticated internal barriers to the leakage of customer- and market-sensitive information across the huge number of client accounts. Joris Coppye, CEO of Azelis, believes this complexity has to be managed.

Coppye argued at FECC's Annual Congress that distributors need to have a good spread of geography, products and customers to ride out the swings in the market. To manage complexity, he argued, you need commercial excellence, good supply chain management and a good relationship with principals. But, he added, to be successful, above all you need scale, which is a huge investment but allows you to build critical mass and achieve specialisation.

Given the number of distributors in Europe – three times the number found in North America – there may well still be

# Chemical distributors face strategic choices

scope for consolidation in Europe. But with demand growth most likely limited in Europe for some time, given public spending cutbacks as governments address the problem of huge public debts, now might well be the time for Europe's distributors to focus on geographic expansion as the engine of growth rather than product or customer extension.

Several speakers at the FECC congress pointed to faster growing chemical demand in Africa and the Middle East as offering attractive potential for distribution activity. Godefroy Motte, vice president of Europe, Middle East and Africa (EMEA) for Eastman Chemical, commented that his company has been focusing on emerging markets of Russia, Eastern Europe and Turkey to good effect.

Turkey, Poland and Russia are now in its Top 10 markets in the EMEA region and it is now turning its focus to Africa. The potential for distributors is evident from the fact that Eastman uses 71 distributors across its European businesses, and 25% of its sales go through distribution channels.

His advice for distribution companies wishing to grow was to focus on M&A activity in Europe and to go outside Europe for organic growth.

Speakers from IMCD and REDA Chemicals also highlighted the growing

opportunities in North Africa and the Middle East, as chemicals demand there grows on the back of investment in the oil and petrochemicals sector and expanding downstream industries. Both warned, however, of the complexity of the region and the challenges of investing here.

Saudi Arabia-based REDA, for instance, operates in 17 countries across the Middle East and North Africa region, with 50 locations and a full range of specialty chemicals in all industrial markets. Founder and CEO Abboud Smadi emphasised the need to provide technical support and good logistics across the huge region, to supply pockets of demand arising from local manufacturing investments.

This brings us back to the question of complexity in the chemical distribution chain. Increased scale will certainly be necessary to ensure sustainable growth. But growth will inevitably increase complexity. Perhaps management of this has to become a core competency of the successful players.

If several of Europe's leading distributors are to return to the quoted sector, following in the footsteps of the recent Brenntag IPO, they will certainly need to scale up and increase profitability to attract the interest of investors.

**This feature is reprinted with thanks to ICIS Chemical Business.**

## New FECC President

**FECC has elected a new President – Edgar E. Nordmann, Chairman of the Board of Nordmann, Rassmann GmbH.**

He succeeds Mauro Di Vito, Managing Director, Warwick Italy. During his term of office, Nordman pledged to strengthen the dialogue with European decision-makers to contribute effectively to the policy debate and gain recognition for the environmental, health and safety standards implemented by the Chemical Distribution industry.



Also during the Annual Congress, FECC's Director General, Hendrik Abma, announced his decision to pursue a new career opportunity as Executive Director of an Association in the transport sector in Brussels. Hendrik Abma will leave FECC on 1 September 2010.

**FECC Board: At the FECC Congress, Neville Prior, CBA's newly-elected Chairman, was elected to the governing board of FECC.**

# SUCCESSFUL EMERGENCY RESPONSE EXERCISE

**Alcohols Limited has undertaken a successful emergency response exercise with the West Midlands Fire Service.**

The scenario for the exercise was that a fork lift truck carrying a 200 litre drum was reported to have collided with a tanker carrying liquid methanol and breached a compartmented tank. The tanker's structure was compromised and the methanol was leaking. A number of casualties were reported - including four members of staff overcome by fumes.

The Alcohols' response team at its Birmingham Distribution Centre applied the company's emergency procedures and

spillage control. Breathing apparatus was issued and the casualties recovered. A decontamination chamber was erected and foam used on the spillage to smother fumes.

Within a couple of hours, the spillage has been contained and fire fighters decontaminated. Alcohols personnel resumed control of the situation and began recovering methanol into Intermediate Bulk Containers using appropriate protective equipment.

Adam Wallis, Managing Director, Alcohols Limited, said, "This was a



*During the emergency response exercise*

successful exercise and our response systems proved to be resilient and up to the task of reacting safely and effectively to the situation as it unfolded. We would like to thank the West Midlands Fire Services for their valuable support and assistance."

## NORKEM'S 40-YEAR LANDMARK

**The Norkem Group is celebrating its 40th anniversary. A global stockist, distributor and producer of speciality and general chemicals, Norkem was established in 1970 and now represents a group with annual sales in excess of £80 million and over 70 professional staff in the United Kingdom, Spain, and China.**

"These are exciting and challenging times for us," said Norkem's Managing Director, Graham Lewis. "Our expansion into China

and Spain has brought us many new opportunities and we will continue our development in these regions. We also have plans for further expansion into Asia and Australia as well as other European countries," he added.

Norkem's 40-year anniversary coincides with the company's CEO and CBA's current Vice-Chairman, Mike Smith, celebrating fifty years service to the chemical industry.

For further company information, go to [www.norkem.com](http://www.norkem.com)

## SIMON WINS BOC CONTRACT

**Simon Storage Limited has won a contract to supply specialist gas storage and handling facilities for BOC at its Seal Sands Terminal, Teesside.**

Two liquefied gas storage vessels at Seal Sands, each with a storage capacity of 317 tonnes, have been customised to store special gas formulations for delivery to key BOC customers.

In line with operating and safety standards for bulk liquid and gas storage facilities, Simon is providing containment of approximately 400m<sup>3</sup> around the vessel storage area, together with a fixed deluge system to the vessels for cooling purposes in the event of high product temperature. Simon has also commissioned an independent road loading system to serve the BOC contract, comprising a line from each storage vessel that feeds a road loading point, and a vapour return line from the gas road loading area.

Martyn Lyons, Simon's Managing Director, said "We are delighted to be able to offer our expertise in gas storage to BOC, and to extend our long standing relationship with BOC at our Immingham Terminals to this bespoke facility at Seal Sands."

## NEW LOOK FOR CEDA CHEMICALS

**Specialty chemicals distributor, Ceda Chemicals, has rebranded itself with a new corporate identity and on-line presence.**

Founded in 2001, and based in Knutsford, Cheshire, with offices in Germany, Ceda supplies a range of industrial sectors, including: water treatment, construction, hygiene, personal care, household and industrial products, textiles, polymers, coatings, fine chemical and contract manufacturing. Ceda's sourcing activities are primarily concentrated in the growing Asian markets of China, India and Taiwan, in addition to Argentina.

Ceda Chairman, Alan Bradshaw, said, "The company has grown organically over the last nine years and created a solid, loyal customer base. Our re-branding exercise is designed to maximise the visibility of product range to new and existing customers. The brand new website provides a fitting showcase to access company information; get to know the Ceda Chemicals' team and browse our product offerings."

For further information, go to [www.cedachemicals.com](http://www.cedachemicals.com)



## TDG – SAFETY MILESTONES

**TDG's Acton Grange warehouse in Warrington has achieved more than 2,000 days without a Lost-Time Accident.**

The COMAH top tier chemicals warehouse provides warehousing, re-packing and drumming operations for customers such as Johnson Matthey, Lucite, Petrochem, Samuel Banner, and Exxon-Mobil. General Manager, Brian Luck, said: "This landmark success can be attributed to the competence and professional skills of the site's employees. We have aimed to increase safety awareness and to

make safety a way of life at the site by providing over 5,000 hours of safety training over the last five years. Congratulations to everyone at Acton Grange for this great safety achievement."

Another TDG site, Bromford Gate, Birmingham, a lower tier COMAH site, has also celebrated 1,000 days without a Lost-Time Accident. TDG is one of Europe's largest logistics companies with 2008 revenues of £733m, and 6,500 employees operating from more than 130 sites.

# CBA ON SHOW AT SURFEX

No fewer than sixteen CBA member companies (see panel) exhibited at the surface coatings exhibition, Surfex 2010, which took place at the Harrogate International Centre, 8-9 June.



- Alfa Chemicals
- Arpadis
- Azelis (Chance & Hunt)
- Banner Chemicals
- Blagden Specialty Chemicals
- BTC
- DKSH Great Britain
- Exwold Technology
- Grolman
- IMCD
- Lake Chemicals & Minerals
- Omya UK
- Potter Group
- Safeware Quasar
- Sasol
- Stort Chemicals

# Welcome to new members



## Courier Logistics

Headquartered in Rotherham with operational centres in Leeds and Manchester, Courier Logistics provides a complete logistics service – from the

company's dedicated same day door-to-door delivery service, including on-line booking and tracking, to storage, stock management, picking and packing, as well as mailroom facilities. Courier Logistics provides a reliable, secure and cost effective overnight national parcel delivery service; a national overnight palletised freight distribution network; and a complete freight forwarding service, including air, sea and road freight for parcels or palletised products or containers to any worldwide destination. Courier Logistics has an established track record for on-time delivery and customer service.

**Contacts** Sarah Talbot – Sameday Sales & Logistics Contracts Manager

**E-mail** sales@courierlogistics.co.uk

**Website** www.courierlogistics.co.uk

**Telephone** 08455 202202

**Facsimile** 01709 389967



## Dunham Crosstrade Limited

Based in central London, Dunham Crosstrade Limited (DCL) is part of Groupe Veritas,

a company involved a wide range of business sectors including: agriculture, biotech, infrastructure, logistics, information technology, and trade and distribution. With associates in India, Singapore, Dubai, Kenya, Netherlands and China, DCL offers a trade and distribution platform for dynamic markets and products. With nearly two decades of experience in international trade, DCL's business divisions are able to offer a partnership in value creation through its expertise in a number of key markets, specifically in chemicals and petrochemicals, polymers, paper and board, metals and minerals, and natural rubber.

**Contact** Shailendra Bhatkhande – Director  
**E-mail** info@dunhamcrosstrade.com

**Website** www.dunhamcrosstrade.com

**Telephone** +44 (0)207 903 5021

**Facsimile** +44 (0)207 903 5333



partners in chemical processing Exwold Technology Limited is a speciality chemicals contract manufacturer providing services to major multi-national companies around the world. We are specialists in the formulation and supply of low pressure extruded granule products primarily for the agrochemical industry. We also provide a range of powder and granule processing technologies servicing the speciality chemicals industry including compaction granulation, granule impregnation, blending, milling and classification. We pride ourselves on forming strong, long term partnerships with our clients. The company operates from three sites in Tees Valley in the UK; two have COMAH authorisation and one is IPPC approved. We are ISO 9001 and 14001 accredited.

**Contacts** Phil Dobson – Commercial Manager

**E-mail** enquiries@exwold.com

**Website** www.exwold.com

**Telephone** +44 (0)1429 230340

**Facsimile** +44 (0)1429 232996

## PEOPLE ON THE MOVE

# Univar SHE appointment

Univar has appointed **Sonia Pires** as its new head of Safety, Health and Environment and Sustainability for Europe, the Middle East, and Africa. Sonia Pires has previously worked in the SHE field with companies such as GE Healthcare, GE Water and Process Technologies, and DSM Resins. Univar operates 56 distribution centres in 20 countries across Europe, the Middle East, and Africa and has 2,400 employees serving a diverse range of industries including coatings, food, personal care, and pharmaceuticals.



## DIARY DATES

Date: **7 September 2010**  
Event: **CLP Practical Workshop**  
Venue: **CBA, Crewe**

Date: **22 September 2010**  
Event: **CDG – The Basics**  
Venue: **CBA, Crewe**

Date: **28 September 2010**  
Event: **Northern Regional/Nucleus Meeting**  
Venue: **BASF, Cheadle Hulme**

Date: **29 September 2010**  
Event: **Southern Regional/Nucleus Meeting**  
Venue: **London – TBC**

Date: **7 October 2010**  
Event: **Environmental Seminar**  
Venue: **CBA, Crewe**

Date: **13 October 2010**  
Event: **Trade Controls for Chemicals**  
Venue: **CBA, Crewe**

Date: **17 November 2010**  
Event: **Update on H&S Compliance**  
Venue: **CBA, Crewe**

Date: **4 May 2011**  
Event: **AGM & Annual Lunch**  
Venue: **Grosvenor House, London**

## NEW MEMBER OF ReFaC TEAM



Chris Geering

**ReFaC, the REACH Facilitation Company, has strengthened its team of technical specialists with the appointment of Chris Geering.**

Formerly with BASF (Biocides), Chris has extensive experience delivering global regulatory support in Europe, North America and Canada. He spent five years in New Zealand as a regulatory toxicologist for the Environmental Risk Management Authority (ERMA), the government agency regulating hazardous substances. He is familiar with evaluating data packages and identifying data gaps for hazardous substances. Chris Geering will assist in the delivery of ReFaC's range of REACH services to its global clients. He can be contacted on 01270 258530 or by e-mail at [technical@refac.eu](mailto:technical@refac.eu)

## TAX FREE WORLD CUP PARTIES

**The Institute of Chartered Accountants have pointed out that employers can organise World Cup parties for their employees – tax free.**

Companies can spend up to £150 per employee each year on corporate entertainment without incurring any income tax or national insurance. In addition, employers can receive tax relief on the total costs – covering food, drink, accommodation, and transport. Parties of this kind – even if they are an annual party or similar function – must be open to all staff or workers at a particular location.



## CBA MEMBER SERVICES

### FREE Chemical Services Directory

If your company provides services to the chemical sector, have you taken advantage of a free entry in CBA's Chemical Services Directory? The fully searchable, on-line directory aims to promote the services offered by member companies. It can be accessed from the home page of the CBA's web site –

[www.chemical.org.uk](http://www.chemical.org.uk). For more information, e-mail [nicola.jones@chemical.org.uk](mailto:nicola.jones@chemical.org.uk) or call **01270 258200**.

### On-line Update Newsletter

CBA's Update Newsletter is now available in an on-line format which is sent directly to your in-box. Update is a quick and user-friendly way of keeping up-to-date on a wide range of industry issues – from regulatory changes and consultations; to commercial opportunities and events, meetings and conferences. If you currently do not receive Update and would like to do so, just contact the CBA office – **01270 258200** or e-mail [cba@chemical.org.uk](mailto:cba@chemical.org.uk)